

POSTMAN PLUS



"-your one-stop postal shops!"

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[Store Locations, Services and Other Information](#)

THE POSTMAN PLUS TURNKEY BUSINESS

BEHIND THE NAME!

POSTMAN PLUS was founded in 1987, by Christopher "Kit" Bateman, PRES/CEO, in Baltimore, MD.

The POSTMAN PLUS NETWORK was formed to assist owners of independent retail UPS/Postal shipping, packaging, consumer and business service centers, overcome obstacles such as name recognition, group purchasing, advertising, and research and development, by trading under one name--"POSTMAN PLUS".

Offered at \$99,900, the concept is unique in that an entrepreneur can own an independent business, and use the resources of the Network, for ongoing assistance and support. It is designed to provide many of the benefits of a franchise, without the traditional fees and controls.

Postman Plus is NOT offered as a FRANCHISE, OR A BUSINESS OPPORTUNITY. Postman Plus is a LICENSOR of independently owned and operated Postal, Business and Communications Centers, all trading under one name---"Postman Plus". If you should decide to become part of the Postman Plus Family, and own your own Postman Plus store, there are two Agreements. One is for the assistance in securing and building you a Beautiful, Turnkey, Postman Plus store, and the other Agreement, should you choose to do so, is solely for the License to use the Postman Plus name and logo. Postman Plus offers many support services to our licensees, but participation is always the choice of each Licensee. Unlike our competitors, there are no franchise or royalty fees. In a franchise situation, the franchisor makes more money because of YOUR hard work. We have a Nominal, Annual, Fixed, Flat License Fee, which is not dependent on your sales, profits or hard work.

If you should desire personalized attention, POSTMAN PLUS offers a training store, which is optional and free of charge, in which new POSTMAN PLUS ENTREPRENEURS can work in an actual operating store, with another Postman Plus owner. This is also where Postman Plus Corporate tests new services and ideas.

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WHAT'S THE PLUS?

POSTMAN PLUS locations are "one-stop postal shops!" (sm) which offer retail shipping and packaging services, and many other services to the community, from the average consumer to a busy salesperson, from a small business to a large corporation. [Click here for locations and services.](#)

SUPPORT IN EVERY WAY! (Optional, but FREE of charge)

POSTMAN PLUS realizes that not everyone has the time nor the experience necessary to finance, lease, design, build out, equip, stock and open a new business. POSTMAN PLUS can help you with any or all of these difficult processes, from presenting you with this web page, to earning your first dollar. It is important to note, however, that Postman Plus cannot, and will not, represent, warrant or guarantee anyone any expectations of sales, income, profits and/or losses, at any time whatsoever. The reality is that if you are in the right location, have enough capital to cover your personal bills, (from other than your "baby" Postman Plus store), while you are building your business, and a good combination of drive, passion and business "smarts", your chances of success are pretty good. However, even with the best location, a beautiful store, and enough capital, your success is still almost 100% dependent on YOU, and how YOU run YOUR business. There are no guarantees, when you are in business for yourself, but we have been continuously operating our chain for over 20 years.

SITE SELECTION

An important ingredient for your POSTMAN PLUS center is location. Our site locator will only be satisfied when you agree on the site that will provide you the greatest potential for a profitable business career.

DESIGNING AND BUILDING YOUR STORE

Qualified Craftsmen and you will custom design and build your store. All the equipment and inventory will be installed, so all you have to do is open the door and begin growing the business. This is a **TURNKEY BUSINESS!** You are always welcome to be involved in some or all of the process.

TRAINING (Optional, but FREE of charge)

You may work in selected POSTMAN PLUS stores prior to the intensive on-site training you will receive when your new store opens.

ONGOING SUPPORT (Optional, but FREE of charge)

POSTMAN PLUS offers you ongoing operating, advertising and accounting suggestions to help you. We also provide industry news concerning future services and trends.

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IN REVIEW

Purchasing a new business can be a tough decision, but we are confident that a POSTMAN PLUS postal center is the proper business opportunity for you.

Consider the many benefits:

- Independent Turnkey Business--Be In Business FOR Yourself, not BY Yourself
- Low Start-up Cost--Under \$100K
- Use of POSTMAN PLUS, Federally Registered, Name and Logo
- No Franchise--Royalty--Training--Consulting Fees
- Financial Assistance--(If qualified)
- Site Location and Analysis
- Lease Negotiation Assistance
- Custom Designed Store
- Complete Construction
- Complete Equipment and Inventory
- Onsite Training (Optional, and FREE of charge)
- Management and Accounting Suggestions (Optional, but FREE of charge)
- Networking
- Industry News and Ideas
- Expertise and Resources
- Continued Research and Development
- Ongoing Support (Optional, but FREE of charge)
- Easy Hours--(Probably No More Than Your Current Job--Closed Sundays, except the two before Christmas, and Major Holidays)
- Low Payroll, if any at all
- Low Pilferage, if any at all
- Non-Perishable Inventory—It never goes bad when the weather's bad, or during slow times
- Service Business---This usually means a much lower overhead than most retail businesses

ARE YOU READY TO ACT ON YOUR DREAMS OF INDEPEDENCE AND FINANCIAL SECURITY????????? OWN A POSTMAN PLUS!!!! LET US HELP YOU!!!

POSTMAN PLUS owners are not required to purchase equipment or inventory through corporate vendors. Owners may deal directly with any vendor desired. Group purchasing and Yellow Page programs are in place, for those who wish to take advantage of them.

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IN SUMMARY

The purchase price of your store is considerably less than our competitors. For under 100K, the POSTMAN PLUS TURNKEY business includes, at your option, site location, lease assistance, custom store design and construction, equipment and inventory, and optional training and ongoing support, which are available FREE of charge.

POSTMAN PLUS is not a franchise. YOU OWN AN INDEPENDENT BUSINESS. There is a small, annual license fee, which technically is strictly for the use of the Postman Plus name and Logo, but also helps POSTMAN PLUS continue its research and development for the POSTMAN PLUS NETWORK. Although it is not a requirement for an entrepreneur to use the POSTMAN PLUS name and logo, most choose it, as after over 20 years of continuous name branding, most feel choosing the "POSTMAN PLUS" name and logo is a benefit.

The POSTMAN PLUS NETWORK is unique in that it is comprised of independent owners, who trade under a common name--"POSTMAN PLUS"--to achieve the benefits of name recognition, group purchasing and support, which are traditionally seen with franchises, but for a fraction of the cost. As a Licensee of the POSTMAN PLUS name, you are "in business FOR yourself, not BY yourself".

POSTMAN PLUS wants you to have a profitable business venture. With years of experience, POSTMAN PLUS experts can help your dreams become reality. The POSTMAN PLUS NETWORK is a great way to become an entrepreneur in an industry which has only touched the surface of its potential.

Should you have questions or wish to proceed, call (410) 435-1252 or contact us by email at president@postmanplus.com

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